



(DART)

Our people. Your success.









E Kimberly-Clark® Professional











() TRADEX INTERNATIONAL, INC



Saalfeld's focused approach, entrepreneurial spirit, and vast experience has been critical to the successful growth of so many independent distributors.

Our people invest in your success. Our resources guarantee it. Because when you're successful, we're successful.

Real People

You need business builders, not order takers. Our well trained, knowledgeable and accessible team members are your marketing and resource experts helping overcome obstacles, designing growth strategies and strengthening your bottom line.

Saalfeld is one of the largest redistributors in the nation, specializing in delivering superior products with local, personalized service. We allow you to keep your physical space requirements and working capital low while ensuring that your deliveries are frequent, accurate and on time.



Critical Mass

We support your business with an established infrastructure -10 regional hubs, over 2.7 million square feet of modern warehouse space, and over 200 delivery vehicles - and growing.

SOUTHEAST	MID-ATLANTIC	SOUTH PLAINS	SOUTHWEST	FLORIDA
Atlanta, GA	Harrisburg, PA	Houston, TX	Phoenix, AZ	Tampa, FL
888 293-0925	800 648-1005	800 296-6107	602 353-6410	888 293-0944
CALIFORNIA	MIDWEST	MID-AMERICA	NORTHWEST	NEW ENGLAND
Hanford, CA	Hebron, KY	Olathe, KS	Portland, OR	Wilmington, MA
877 521-0979	877 482-5607	800 433-9461	877 521-0979	800 638-1673

Breadth of Line

Saalfeld represents every major supplier for all your foodservice, janitorial, sanitation, maintenance and office needs – from paper products to shipping supplies, cleaning chemicals to safety gloves.

Online Convenience

Reduce your procurement costs with fast and easy order placement by utilizing saalfeldonline.com. You can access detailed product information as well as customizable order templates and visibility to real-time inventory availability and pricing. With saalfeldonline.com you can review order information, purchase history and invoices online.

Saalfeld. Redistributing Success.

For more information regarding your national opportunity, please contact Dan Burgmaster.

Dan Burgmaster National Accounts Business Manager Direct 315 952-8039 Fax 901 214-0650 rdaniel.burgmaster@ipaper.com



Chemical Cleaners

· Shower Room

Degreasers

· Wood Floor

• Multi-Surface

Vehicle Wash

Chemicals – Liquids

Neutral Cleaner

Dilution Control

Floor Finish

Degreasers

Bleach

Strippers

• Ammonia

Systems

Deodorants

Gels

Carpet

Disinfectant

Virucidal

Ouaternary

Tuberculocidal

Bactericidal

• Wall Units

· Aerosols

Urinal Blocks

• Odor Eliminators

Butyl Degreasers

Bathroom

Non-Butyl

Glass

Adsorbents

- Pillows
- Skimmer Bags
- Booms
- Drip Pan
- Drum Tops
- Spill Kits
- Sweeping Compounds
- Vomit Adsorbent
- Floor Dry

Aerosols

- Glass
- Wood Polish
- Stainless Steel
- Baseboard Stripper
- Deodorants
- Oven & Grill
- Graffiti Remover
- Bench Products

Bags - Plastic, Paper

- · Grocery
- Deli
- Bakery
- Carry-out
- Liquor
- · Hot/Cold Insulated

Beverages

- Bottled Water
- Gatorade
- Coffee

Bowl & Drain Cleaners • Acid & Non-Acid

Brooms & Brushes

Carts. Trucks and

Material Handling

· Gum Remover

• Foil Pans & Lids

· Party Trays & Lids

• Tongs & Utensils

· Chaffing Racks

• Beverage Ware

Dinnerware

Defoamers

Bonnet

Catering

Fuels

Carpet Care

Spotters

- Phenolic
 - Fungicidal
 - Sanitizer

Neutral

Dusting

- Feather Duster
- High Duster
- Dust Mops
- Microfiber

Dust Pans

- Metal
- Lobby
- Plastic

Equipment

- Floor Machines
- Carpet/Upholstery
- Vacuums
- Burnishers

Floor Pads

- Polishing Scrubbing
- Hi-Pro Stripping
- Natural
- Buffing
- Stripping
- Bonnets
- Doodle Bug

Floor Squeegees

- Moss Curved
- Plastic
- Straight

Food Service

- Cups/Plates/Bowls
- Napkins
- Straws/Stirrers
- Cutlery
- Table Covers
- Placemats
- Condiments

Green Items

- Food Service
- Disposables
- Cleaning Chemicals
 Jan/San
- Jan/Sar
- Carton Trays
- Carry-out
- Film/Foil/Wax
- Picks/Frills/Wet Naps
- Aluminum Pans
- Containers
- Pizza Boxes & Circles
 Bakery Boxes & Cake
 - Circles

Floor Finishes and

Sealants

- Concrete
- Terrazzo
- Marble
- Wood Resilient & Non-Resilient

Gloves

- Cotton
- Vinyl & Latex
- Nitrile
- Industrial
 Food Service

Hand Care

- Bar Soaps
- Industrial

Hand Care (cont'd)

Hand Sanitizers

Mopping Equipment

Buckets

• Handles

• Wringers

Paper

• Copy

ComputerFacsimile

Data Rolls

Roll Craft Butcher

ReceptaclesWastebaskets

Restroom

Janitorial

• Outdoor

Smoking Urns

General Purpose

· Food Service

Sanitary Supplies

• Tampons

• Dispensers

Receptacles

• Squeegees

· Seat Covers

Towels & Tissue

JRT Bath

· Conventional Bath

· Centerpull Towels

• Hardwound Rolls

· Kitchen Towels

General Purpose

Food Service

Industrial

• Dispensers

Wipers

· Folded Towels

Sprayers

• Pump

• Floor

Window

Sanitary Napkins

· Bottles & Triggers

Barrier Cream

· Health Care

Dispensers

Hand Pads

Scour

Herbicide

Bulk

Health Care

Liners

TissuesEquipment

· Towels

Ice Melt

Insecticides

Bulk

Laundry

Bleach

• Softener

Powder)

Mailroom Supplies • Cartons & Tape

Peanuts & Foam

Bubble Wrap

· Pallet Wrap

· Webfoot

• Dust

Cut End

Disposable

Launderable Finish

Mops

· Detergent (Liquid &

· Aerosols

Wasp & Hornet

· Crawling Insect

· Flying Insect

· Chemicals

Hand Soap

• Incontinence Products

Aerosols

· Griddle

Stripping

Scrub & Sponge

Luxury Foam

WaterlessBulk